

I FEEL
SLOVENIA

Empowering business

GREEN.
CREATIVE.
SMART.

EXPLORE
SLOVENIA'S SMART
COUNTRY SOLUTIONS

SMART COUNTRY CONVENTION 2022

I FEEL
SLOVENIA

GREEN. CREATIVE. SMART.

Join Slovenia's family of investors, experience country's green qualities, tap into its creative talent and discover its smart solutions to grow your business.

FROM SMART DIGITAL SOCIETIES TO A GREEN ECONOMY

The 21st century is bound to be the century of green and digital transformations. The latter represents one of the cornerstones of Europe's success on the international business podium. Europe must strive to become a global leader in the digital economy to catch up with its competitors, with smart societies being the key enablers of success.

Slovenia is actively contributing to key EU initiatives on smart cities, data, AI and interoperability with the goal to become a digital frontrunner country.

This is the time to embrace bold and ambitious ideas in areas like smart urban mobility, public health, energy efficiency, sustainable housing, digital public services, civic-led governance and the climate emergency; these can even be interoperable and interconnected. Slovenia is just the right size to drive digital innovation at the national level.

We take pride in many Slovenian companies being world leaders in certain specific areas of high-tech and niche technologies and are honoured the first UNESCO International Research Centre on artificial intelligence was set up in Ljubljana. What's more, Slovenia is above the European Union average in terms of artificial intelligence applications; it is home to

a myriad of innovative, world-class companies with breakthrough solutions in this field.

SPIRIT Slovenia Business Development Agency in cooperation with ICT Association of Slovenia and ICT innovation network is attending the Smart Country Convention, Germany's biggest event for eGovernance and smart city concepts, together with a business delegation of 13 Slovenian top-notch

Do you know why Slovenia was one of the first countries in Europe to have requested its cities to apply international data and interoperability standards when implementing their smart cities and regions strategies?

companies that use innovative solutions and digital technologies to overcome economic, social and environmental challenges.

You are kindly invited to visit the Slovenian stand to meet those innovative and green businesses that influence the world of today and tomorrow. We look forward to exchanging ideas and planting the seeds of potential cooperation.

Let's work together in new ways to build a better, more inclusive digital society!

The organizers of the presentation of Slovenian companies are:



SPIRIT Slovenia
Business Development
Agency



ICT Association
of Slovenia



FACTS ABOUT SLOVENIA

One of the fast growing CEE countries



▪ Estimated GDP growth for 2022:

3.7% (European Commission, spring 2022 forecast)

▪ Estimated GDP growth for 2023:

3.1% (European Commission, spring 2022 forecast)

▪ Goods export 2021: 35.3 billion euros

▪ TOP export partners 2021:

Germany, Italy, Austria, Croatia, France, Serbia, Hungary

▪ Goods imports 2021: 34.8 billion euros

▪ TOP import partners in 2021:

Germany, Italy, Austria, Croatia, China, Netherlands, Hungary

▪ 22nd most developed country

(Human Development Index 2019, UN)

▪ 7th most secure country (World Peace Index 2021)

▪ 17th on the quality of life index (Numbeo, 2022)

▪ 7th most sustainable country out of 180 countries

(Environmental Performance Index 2022)

▪ Strong public health system

(life expectancy at birth: 81 years, Human Development Index 2019, UN)

› CORE BUSINESS

Information technologies, digital transformation services

› ABOUT THE COMPANY

Agenda Open Systems is the leading Slovenian provider of modern cloud information solutions and services for smart digital transformation, based on the most advanced cloud technologies. We place special emphasis on open standards and technologies, and know how to ensure an effective connection between proprietary and business open-source solutions. Enabling medium and large companies and public sector organisations to undergo an effective digital transformation.

› KEY COMPANY BUSINESS ACTIVITIES

- Smart digital transformation – business and technical consulting,
- planning, implementation and management of cloud solutions and modern cloud and virtual platforms,
- development of online applications, services and tools for content and process management,
- maintenance and management of information solutions, 24/7 technical support,
- key technologies and products: Kubernetes, OpenShift, OpenStack, Ansible, LAMP SW stack, MEAN SW Stack ...

› CERTIFICATES

- ISO 9001
- Red Hat Premier Business Partner

› REFERENCES

- Ministry of Public Administration Republic of Slovenia (IT & digital transformation solutions and support)
- Slovenian Police (Cloud platform, development & maintenance)
- Harvey Norman EE (e-commerce platform, development and services)
- Bauhaus SLO/CRO (e-commerce platform, development and services)
- Slovenian Employment Agency (digital transformation strategy, e-services development & implementation)





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› CORE BUSINESS

Computer programming activities, software development, web development.

› ABOUT THE COMPANY

As one of Slovenia's leading and fastest-growing software development companies, Agiledrop is providing high-end digital experiences based on Drupal in combination with highly capable front-end technologies, e-commerce frameworks and powerful back-end technologies for government and non-government organisations, agencies, and media and publishing firms from Europe and North America.

› KEY COMPANY BUSINESS ACTIVITIES

- Web development
- Software development
- IT Consultancy

› VALUE PREPOSITION

- Building partnerships with leading digital agencies and in-house development teams.
- We deliver advanced, secure and scalable enterprise-grade digital experiences.

› CERTIFICATES

- Agiledrop is a certified Acquia partner with certified Acquia developers.
Acquia is an open-source digital experience company that empowers the world's most ambitious brands to embrace innovation and create customer moments that matter.
- Certified developers in technologies: PHP, JavaScript, HTML&CSS.

› REFERENCES

- d-NRW: nrwGOV implementation for d-NRW AÖR (as the development partner of T-Systems MMS)
- European Union: Data Portal for Publications Office of the European Union (in a consortium led by Capgemini)
- Hubert Burda Media: Development and maintenance of online properties of Hubert Burda Media Holding
- Mercedes-Benz AG: development of a web portal for German automotive manufacturer
- UNESCO: Consulting and development of multiple online products for UNESCO



We deliver advanced, secure
and scalable enterprise-grade
digital experiences



› CORE BUSINESS

With Industry 4.0 technologies, we are advancing sustainable growth by turning big ideas into hi-tech innovations.

› ABOUT THE COMPANY

Committed to our team, partners, local community and environment, Arctur is a pioneer in merging research, science, art and business. The interdisciplinary spirit is the cradle of innovation where concepts, solutions and products come alive under the motto *Where creativity meets experience!* The 30-year-long tradition resulted in many internationally awarded, game-changing products using AI, Big Data, AR, 3D digitisation, etc.

› COMPANY BUSINESS ACTIVITIES

- Tourism 4.0
- R&D projects
- Innovations
- HPC & Data Centre
- 4PM – Project Management Web Application
- Web design and web applications

› VALUE PREPOSITION

- Tourism Impact Model (TIM)
 - Decisions Based on Real Data
- Heritage+ – A Digital Future From Our Past
- SMART Camper Stop – Smart, Self-Sustainable Tourist Products
- HPC – HPC Services and Solutions for Industrial and Scientific Users

› CERTIFICATES

- ISO/IEC 27001: 2013 (RD-9.5)

› REFERENCES

- Heritage+: i) Expo 2020 Dubai, ii) Slovenian Portal of Digital Innovation of Cultural Heritage: <https://dikd.si.arctur.net/en/>
- TIM – Tourism Impact Model: The best innovation in the field of artificial intelligence and data analytics, Tourism Innovation Summit, Spain 2020
- T4.0 Alpine Flows: <https://tourism4-0.org/t4-0-alpine-flows/>
- Digital Readiness Index (DRI) for the SMEs: <https://tourbit.eu/dri/>
- Tourism 4.0 Living Lab





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› CORE BUSINESS

Endava is a global provider of digital transformation, agile development and intelligent automation services.

› ABOUT THE COMPANY

For the past two decades, Endava has been redefining how humans interact with technology and the world around them, by combining Product & Technology Strategies, Intelligent Experiences, and World Class Engineering to help our clients become more engaging, responsive and efficient. Endava has over 11,000 employees, as of March 2022, located in close-to-client locations in Western Europe, the United Kingdom, the United States, Australia, and Singapore and nearshore delivery centres in Central Europe and Latin America.

› KEY COMPANY BUSINESS ACTIVITIES

- Ideating and delivering dynamic platforms and intelligent digital experiences,
- from proof of concept, to prototype and production, we deliver enterprise platforms capable of handling millions of transactions per day.

› VALUE PREPOSITION

Endava is reimagining the relationship between people and technology. By leveraging next-generation technologies, our agile, multi-disciplinary teams aid our clients in finding new ways to interact with their customers and users.

› CERTIFICATES

- ISO 22301
- ISO 27001
- ISO 9001

› REFERENCES

- 3SAT
- BBC
- CITIZEN
- INMARSAT
- Slovenia eGovernment





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› CORE BUSINESS

Developing new digital business models. Establishing full business process control for SMEs and optimising marketing and operational performance.

› ABOUT THE COMPANY

We work as partners in digital transformation projects. These projects are often linked to European funding. We are a Slovenian knife company – all in one: server management, programming, open-source content, mobile apps, advertising, digital competence building, marketing research and analytics, cybersecurity, AI and IoT. 3D electrical and mechanical engineering. Everything an e-SME needs for e-commerce.

› KEY COMPANY BUSINESS ACTIVITIES

- Registration of domains, Cloudflare, Linux servers, Plesk, mass-mailing CRM/SMS
- Codeless project and process management design, WPTASKCRM, OwnCloud, NextCloud
- UI, coding Wordpress Woocommerce, Magento, Typo3

- Coverflip mobile apps
- Cybersecurity checks
- Prototypes and Raspberry Pi, IoT and AI
- Project management

› VALUE PREPOSITION

Creating digital concepts. European funding opportunities for SMEs. We help you make money online.

› CERTIFICATES

- Google Partner Certificates
- 2× CEH
- 1× OSCP

› REFERENCES

- ACO d.o.o.
- Biotopic d.o.o.
- Celjske mesnine d.o.o.
- Interreg – Government Office for Development and European Cohesion Policy
- Vrelec d.o.o. Business Incubator



› CORE BUSINESS

Provider of advanced, integrated, secure and customised collaboration, communication and digital learning platform and different vertical solutions under the MiTeam® brand. Particular focus on smart community and public-safety-related collaboration, communication and learning customised solutions for emergency medical services, firefighter departments community engagement and similar.

› ABOUT THE COMPANY

The company was established to create advanced and secure communication and collaboration solutions based on open-source technology. The platform is available for different smart community, corporate, education and association needs. A highly customised collaboration and communication solution is available for secure public safety collaboration and communication digital community services. We are in the internationalisation phase and are looking for partners in different countries.

› KEY COMPANY BUSINESS ACTIVITIES

- Research and architectural design of advanced digital services in collaboration, communication and learning space.
- Development of a complete SW solution based on open-source components.
- Deployment, Support, Training, Consultation, Marketing and Sales of MiTeam solutions.

› VALUE PREPOSITION

- MiTeam is an advanced, secure, user-friendly, and customised collaboration, communication and learning platform as an alternative to MS Teams, Google, Zoom, Slack etc., when security, customisation and efficiency are essential requirements with a focus on public services and smart communities.
- Customised Public Safety and Medical Emergency digital collaboration solution, including several years of operational experience.

› CERTIFICATES

- ISO27000 (in the finalisation phase)

› REFERENCES

- Gold Award for Innovation from the Chamber of Commerce in Slovenia
- H2020 SME Phase 1 and 2 Seal of Excellence
- Digital platform for virtual and hybrid events for Slovenia EU Presidency 2021 needs
- Advanced secure interactive collaboration and learning solution for IEDC Bled School of Management, Notary Chamber, Medical Chamber, Red Cross of Slovenia, Rotary District Slovenia, Ministry of Public Services and Ministry of Foreign Affairs





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› CORE BUSINESS

Business-critical enterprise software development, Big Data, Machine Learning, and AI development.

› ABOUT THE COMPANY

We innovate faster. Medius is a global award-winning company specialized in designing and developing business-critical applications that cannot be bought off the shelf. How? Using cross-industry expertise and a team of 40+ highly-skilled engineers.

With a 100% rate of returning customers, 100+ successfully finished enterprise projects and 100% projects delivered on time, we know how to address and answer the clients' critical data-driven challenges.

› KEY COMPANY BUSINESS ACTIVITIES

Services for (industries): Energy, Telco, Government, Fintech, Utilities.

- Development of Enterprise solutions,
- Big Data and IoT ecosystem for e-Government and municipalities,
- ML applications for Smart Cities,
- blockchain for e-real estate for government use,
- marketplace for government-owned transportation companies.

› VALUE PROPOSITION

- Gain a complete overview of your insights in real-time, predict failures and improve operational efficiency (Gamayun AI).
- Prevent revenue loss and reputational damage with an AI Fraud Detection System.
- Enable various service providers to reach numerous data sources with a single integration.
- Sophisticated ML framework for predicting throughput and enabling self-optimization of data.

› CERTIFICATES

- ISO 9001 for Software Development
- Certified developers in technologies: Java, Kubernetes, Docker

› REFERENCES

- Ministry of Public Administration
- Slovenian Intelligence and Security Agency
- Telekom Slovenije
- Insurance Association
- European Space Agency
- Novartis





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› CORE BUSINESS

IT

› ABOUT THE COMPANY

Company Optifarm is an innovative high-tech company, specialised in the field of short food supply chains digitisation. In the digital smart society ecosystem, we are building with our partners, our primary focus is on a smart retail business domain. Our flagship product is digital platform Optifarm SMART that connects retail customers with local food providers.

› KEY COMPANY BUSINESS ACTIVITIES

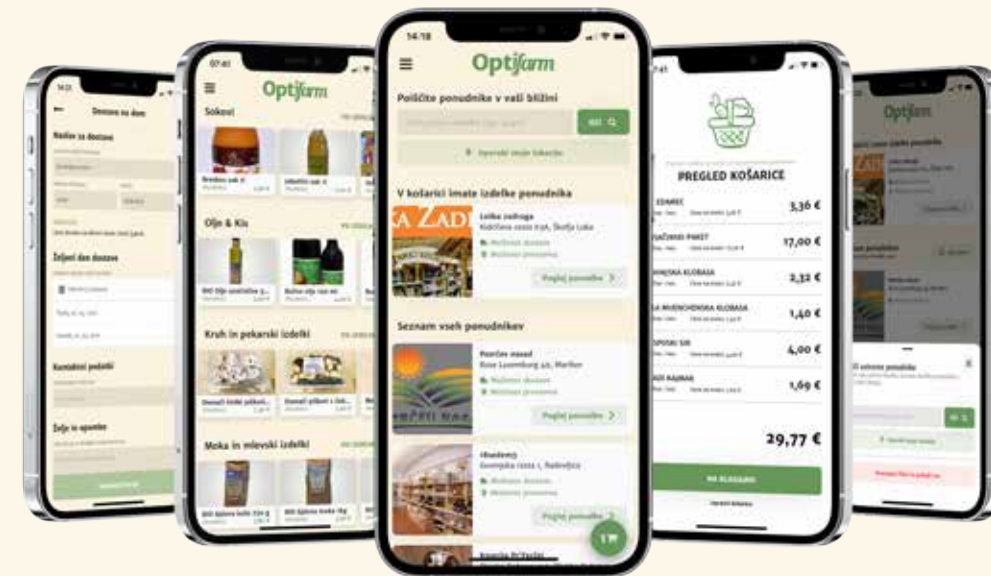
Optifarm SMART is an online marketplace that combines fresh, seasonal and organic offerings from countrywide local producers enabling the fast purchase and regular delivery. A one-stop-shop for local fresh food.

› VALUE PROPOSITION

- online marketplace for local fresh, seasonal and organic offerings from local producers,
- one-stop-shop for local fresh food, saving you time, but not compromising on quality,
- multi-channel support: mobile and web application;

› REFERENCES

- Optifarm SMART integration: Development agency for Upper Gorenjska
- Smart city project #1 technical coordination: Endava d.o.o., Žejn d.o.o.
- Smart city project #2 technical consulting: City Municipality of Celje
- GaiaX Smart City whitepaper: Chamber of Commerce Slovenia (ICT Innovation network)



Optifarm
smart

Eat local fresh food. Anytime. Anywhere.

› CORE BUSINESS

IT, AI, Digitalisation, Enterprise software solutions.

› ABOUT THE COMPANY

RESULT is an IT company with over 30 years of experience in building IT systems.

We are helping global multinational companies as well as SMEs and the government sector to build information systems that support faster growth and accurate decision making.

This is achieved by combining core software development, business intelligence, process intelligence, and artificial intelligence to accelerate efficiency in all areas.

› KEY COMPANY BUSINESS ACTIVITIES

- Cloud infrastructure platform for gathering and analysing data from health-related biometric sensors and monitoring devices
- Management and optimisation of construction waste and mass flows
- Challenging all data extremes by implementing big data solutions in the cloud, multi-cloud, on-premise or hybrid architectures
- Smart cutting-edge production planning and AI based production optimisation to help companies achieve competitive advantage

› VALUE PREPOSITION

- Within IPCEI-CIS project Result d.o.o. is building an open-source cloud-based platform for gathering and analysing data from health-related biometric sensors and monitoring devices. We are looking for health institutes, health organisations and health ministries to cooperate on the project.
- Within LIFE integrated project RESTART, Result d.o.o. is building an environment to support the digitalization of waste management services in the area of construction waste. We are looking for construction companies, mineral resource companies, construction materials manufacturers, municipalities and ministries for the environment to cooperate on the project.

› REFERENCES

- Sixt GmbH & Co. Autovermietung KG
- BSH Home Appliances, Bosch Group
- Filc, Freundeberg Group
- Slovenian Ministry of Public Administration
- Ljubljana University Clinical Centre



› CORE BUSINESS

Information and communications solutions

› ABOUT THE COMPANY

S&T Iskratel, a company of the Kontron Group, is one of the leading European providers of comprehensive and highly reliable ICT solutions for the digitalisation of various industries, tailored to customers' needs.

It offers a wide portfolio of information, communication, and business solutions, combined with the fastest and most reliable support to various businesses and industries in more than 50 countries.

With its "customer-first approach", own R&D and manufacturing centres, and over 1,100 employees, S&T Iskratel meets the demands of rapidly evolving digital environments, while its solutions play a significant role in developing a more advanced, better connected, sustainable, and safe society. S&T Iskratel is your first choice for a digital future.

› KEY COMPANY BUSINESS ACTIVITIES

- Smart communities and smart energy solutions
- Mobile private networks
- Operational, emergency, and critical communications
- Information security solutions and services

- Solutions for business process optimisation and digitalisation
- Broadband access solutions
- Information technology solutions and services
- Electronics manufacturing and development services

› CERTIFICATES

- ISO 9001, ISO 27001, ISO 14001
- EcoVadis Silver Award for Corporate Social Responsibility
- Family-Friendly Enterprise Certificate

› REFERENCES

- **City of Belgrade, Serbia** – A complete traffic-control solution
- **Republic of Slovenia** – The first eCall system in Europe, a direct call from a vehicle in accidents, as part of the 112 system
- **Slovenian Railways** – Control and Operations Centre (COC)
- **Rimac Automobili** – Business process digitalisation, optimisation, and expedition of high-performance cars development and production
- **S&T SOC** (Security Operations Centre) – Monitoring, detection, prevention, investigation, and response to cyber threats for more than 40,000 users





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› CORE BUSINESS

IT/Software development, B2B Supply chain and EDI Cloud services

› ABOUT THE COMPANY

The ZZI is a regionally recognized company specialized in software development and electronic business services providing (paperless B2B procedures), specialized in Customs information systems, Foreign Trade solutions, paperless procedures, and electronic data interchange services.

› KEY COMPANY BUSINESS ACTIVITIES

- Customs administrations and excise duties IT System (AIS/AES, NCST, ECS/ICS, Taric, National excises, EMCS, ...),
- bizBox B2B and B2G cloud solutions and services (EDI, elnvoicing, eIDAS eDelivery, eArchiving, eProduct catalogue, ...),
- eBusiness, Foreign trade, Supply chain, Logistic Cloud solutions and consulting for business.

› VALUE PREPOSITION

ZZI is looking for partners to connect businesses, locations, people, and devices in digital EU ecosystem. We could raise value to business end-users by open B2B/B2G connectivity.

› CERTIFICATES

- ISO 9001 Certificate and ISO 27001 Certificate
- eArchiving and eDelivery Cloud services Certificate (eldas)
- Corporate Social Responsibility Certificate

› REFERENCES

- Customs national information system (Slovenia, Montenegro)
- National excise duties information system (Slovenia)
- Slovenian Statistical biro eStat, Foreign ministry eVisas information systems
- bizBox EDI interchange, eArchiving services and B2B industry cloud solutions for more than 17.000 companies in Balkan and CEE region (www.bizbox.eu)



› CORE BUSINESS

Core business of ŽEJN automating back-office tasks in LegalTech world. ŽEJN develops and distributes software ShakeSpeare®, which automates LegalTech workflows (like invoices, contract management, human resources, legal, workout, inspections, onboarding, deboarding).

› ABOUT THE COMPANY

ŽEJN Group (founded in 1993) is a group of three companies (42 Digital Business Solutions GmbH in Germany, Žejn Ltd. and PartIT Ltd. in Slovenia) with a major software brand-name of ShakeSpeare®. ShakeSpeare® is an RPA tool used for the digitisation and automation of legal processes within various organisations (starting with contract management, invoice management and others).

› KEY COMPANY BUSINESS ACTIVITIES

Goal of ŽEJN's business activities is transformation of back-office work for executives and middle-managers across industries and sectors with our innovative award winning ShakeSpeare® – automation of workflows.

› VALUE PREPOSITION

- Empowering co-workers with self-management (NoCode concept),

- immediate usage (Rapid Prototyping workshops),
- results-oriented usage (keeps team's focus continuously on the achieving end goals).

› CERTIFICATES/AWARDS

- ISO 9001:2015 certification
- Silver innovation award for best innovation in the country to company ŽEJN Ltd. for completion of the first generation of NoCode ShakeSpeare®.
- ShakeSpeare® has been placed in Champion magic quadrant for Business Automation by Infotech.
- High performer magic quadrant for Business Automation by G2.
- GOLD MEDAL in Document Management Category at Softwarereviews.

› REFERENCES

- Klinikum Höhenried Starnberger See, Germany
- BRS Rechtsanwaelte AG, Germany
- Versicherungsscheck 360 VSC, Germany
- Hexagon, Germany
- Ludwig Boltzmann Gesellschaft, Austria



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SLOVENIAN
BUSINESS
POINT



REPUBLIC OF SLOVENIA



EUROPEAN UNION
EUROPEAN REGIONAL
DEVELOPMENT FUND

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